

Message Text

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PAGE 01 BOMBAY 01444 231037Z
ACTION NEA-10

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-----055628 231107Z /10

R 201130Z JUN 77
FM AMCONSUL BOMBAY
TO USDOC WASHDC
INFO SECSTATE WASHDC 7386
AMEMBASSY NEW DELHI
AMCONSUL CALCUTTA
AMCONSUL MADRAS

UNCLAS BOMBAY 1444

E. O. 11652: N/A
TAGS: BEXP, IN
SUBJ: EIPT AND ELECTRONIC COMPONENTS CATALOG EXHIBIT AT
AHMEDABAD

REF : BOMBAY 1085

1. A SECOND SUPPLEMENTARY CATALOG SHOW ON US ELECTRONIC INDUSTRY PRODUCTION AND TESTING MACHINERY (EIPT) AND ELECTRONIC COMPONENTS WAS HELD AT AHMEDABAD ON JUNE 16 AND 17. THE GUJARAT CHAMBER OF COMMERCE AND INDUSTRY, A LEADING BUSINESS ORGANIZATION, COSPONSORED THE SHOW AND PROVIDED FACILITATIVE ASSISTANCE INCLUDING USE OF ITS CENTRAL HALL.

2. OVER 150 PEOPLE VISITED THE EXHIBIT OF WHICH 106 REGISTERED. 244 BUSINESS INQUIRY FORMS WERE RECEIVED DURING THE SHOW INCLUDING 77 SEEKING PRODUCT DATA FOR IMPORTATION, SEVEN FOR REPRESENTING US PARTICIPANTS AND THREE SEEKING COLLABORATION TO MANUFACTURE PARTICIPANTS' PRODUCTS IN INDIA. WE EXPECT TO RECEIVE ADDITIONAL INQUIRIES BY MAIL. FORTY-THREE US FIRMS RECEIVED INQUIRIES, WITH FAIRCHILD SEMICONDUCTORS LEADING WITH 15; OTHERS RECEIVING THREE OR
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MORE INQUIRIES WERE INDUSTRIAL ELECTRONIC ENGINEERS, INTEL CORP., ANALOG DEVICES, INTERSIL AND ELECTRO MECHANICO. WE ARE IN THE PROCESS OF TRANSMITTING THESE TRADE LEADS, AS WELL AS THOSE RECEIVED AT THE EARLIER POONA SUPPLEMENTARY SHOW, TO THE FIRMS IN QUESTION.

3. THE QUALITY OF ATTENDANCE AT THE SHOW WAS EXCELLENT.

VISITORS INCLUDED REPRESENTATIVES OF THE INDIAN SPACE RESEARCH ORGANIZATION, A PRIVATE ELECTRONIC RESEARCH ORGANIZATION, PHYSICAL RESEARCH LABORATORY AND AHMEDABAD TEXTILE INDUSTRY RESEARCH ASSOCIATION. A LARGE NUMBER OF ELECTRONIC EQUIPMENT AND COMPONENT MANUFACTURERS EVINced SPECIAL INTEREST IN PRODUCTION AND TESTING EQUIPMENT CATALOGS. REPRESENTATIVES OF CONGEN RECEIVED PRELIMINARY EXPRESSIONS OF INTEREST FOR JOINT VENTURE OR LICENSING FROM SEVERAL VISITORS NOT INCLUDED IN THE FOREGOING STATISTICS. SUCH INVESTMENT LEADS WILL BE DEVELOPED IN THE NORMAL COURSE OF COMMERCIAL OPERATIONS.

4. CONGEN REPRESENTATIVES ALSO VISITED PRODUCTION AND SERVICING FACILITIES OF A LEADING ELECTRONIC INSTRUMENTS PRODUCER. WITH THE CATALOG SHOW AT AHMEDABAD THE EIPT AND ELECTRONIC COMPONENTS CATALOG SHOW PROGRAM COMES TO AN END IN THIS CONSULAR DISTRICT.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Disposition Case Number: n/a
Disposition Comment:
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Subject: EIPT AND ELECTRONIC COMPONENTS CATALOG EXHIBIT AT AHMEDABAD
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